

ABC BOAT MANAGEMENT SHARED OWNERSHIP NEWSLETTER



ABC LEISURE GROUP

Issue 1

Winter 2009



As we move towards the festive season and new year, we thought we would take this opportunity to thank you for your continued business through 2009 and bring you up to speed on some newsworthy items.

Share Sales Success



You may be aware that there has been an exchange of ownership on 5 shares in ex-Challenger boats this year, as a result of marketing through ABCBM. We are delighted to communicate this as a further benefit of being managed by ABCBM. Several of the shares sold within a week or so of becoming available due to our large database of interested parties and their requirements as well as being able to promote to our holiday hire customers. I am also pleased to report we achieved around £5,000 per share and a lot of satisfied customers.

Even More Reasons for being with ABCBM

The network of ABC marinas has enabled us to arrange some temporary moves to avoid restricted cruising due to winter stoppages at no extra cost. All our syndicates have benefited from reduced management fees which will be held for 2010 along with free banking, reduced insurance premiums, commission free sales service for shares and discounts on mooring fees and all marina services including gas and diesel, etc. etc. To this can be added the convenience of spreading the costs by paying contributions to the syndicate fund by monthly direct debit. We also provide a 7 days per week contact facility with our marinas, together with round the clock emergency breakdown cover. All in all we believe this to be an unrivalled package. Much of the feedback we've received from syndicate members has been very positive, so, if the opportunity presents itself for you to spread the word, we'd be more than happy for you to do so.

Please may I remind you to take extra care around the marina and accessing your boat during the winter weather as surfaces may be slippery.

*Merry
Christmas*

**Merry Christmas & Happy New Year,
David Arrand & Everyone at ABC**

New Paintwork

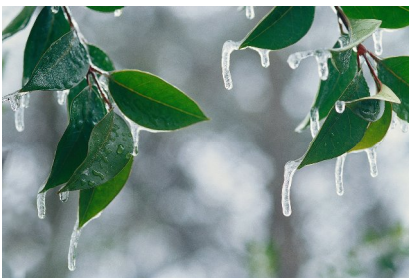
Phoenix - More than 12 months after being launched, Phoenix has, at long last, finally gained its true identity. During the recent maintenance fortnight, Will Jones, who did the original signwriting on the boat, painted the back panels with the missing Phoenix design, at the same time adding the BW Licence number and logo, as well as touching up the original lettering. The result is most eye catching and distinctive, as I (and Martin who monitored Will's work) hope you'll agree.



WET
PAINT!

Centurion - The specification and detail of the paint scheme have now been agreed, with the work scheduled to take place during the 3 weeks in January which have been set aside for the repaint and annual maintenance. ABC have recruited the services of an award winning coach painter to carry out the work. The aim is to retain those elements of the existing paint scheme which are felt to be an essential part of Centurion's identity, but at the same time moving away from the historic connection with 'Challenger'. Once the repaint is complete, we will get photographs taken, and circulate them to owners.

Winter Cruising



With winter now upon us, it is important to remember the additional checks and precautions which are essential to ensure that the cold weather doesn't spoil your time on the boat. To prevent the consequences of freezing conditions it is essential that there is some level of heat in the boat at all times.

Always plug into shore power when at the marina, and ensure the battery charger is switched on. Always make sure that the spare gas bottles are full both when you take over and leave the boat, and that there is a reasonable amount in the 'active' bottle. Leave the heating on low if another owner is due on the boat within a day or so of your departure, otherwise it should be

left at the frost setting. Above all, however, if you have any doubts or concerns, ask for advice from the marina staff.

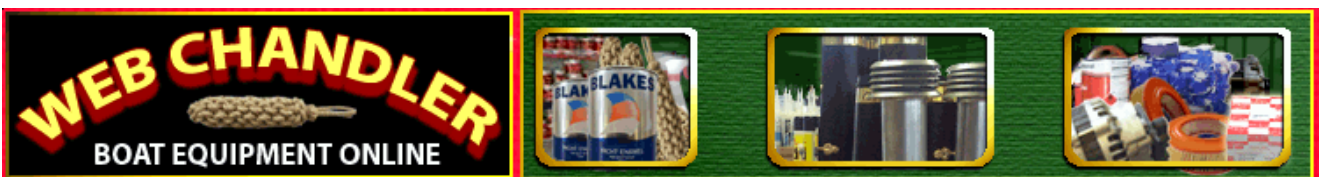
Wi-fi



Wi-Fi Internet connection is now available in the marina. This service is provided by I Need Broadband (www.ineedbroadband.co.uk) and can be purchased on hourly, daily, weekly, monthly or annual basis. The connection is transferable between all I Need Broadband sites (ABC Leisure Group marinas, BWL Marinas etc.). Full details of these sites are available on the I Need Broadband website. Please present this newsletter to claim the £99 per year offer. Please contact I Need Broadband for details.

Mooring discount card

Don't forget to use your Customer Discount Card when making purchases. Your card should be located in the card slot of your mooring permit holder. Please use your discount entitlement at all our shops for chandlery, giftware and confectionery. You can also claim 5% discount on fuel, gas, pump-out and other yard services.



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